



YOUR COMPANY NAME

Your business activity | Dubai, UAE
Your office address, Dubai, United Arab Emirates

QUOTATION

Our Ref. REF-2649-QTN-01 | Rev 01
Your trade licence no. | Your TRN

QUOTATION FOR INTERIOR FIT-OUT WORKS

Project 2649 | Villa Fit-Out, Al Barsha 2, Dubai

Our Ref.	REF-2649-QTN-01 Rev 01	Date	02.07.2026
Your Ref.	CON/ENQ/2026/0114 dtd 12.06.2026	Validity	30 days from date of issue
Attention	The Project Manager	Programme	16 weeks from site handover
Company	Consultant (name withheld)	Currency	AED, VAT shown separately

Dear Sir,

Thank you for the opportunity to quote for the above works. Our offer is set out below and has been priced against drawings AR-101 to AR-118 Rev C and specification Rev 2 dated 12 June 2026, together with your addendum 01 issued on 24 June 2026.

This revision supersedes our Rev 00 offer of 26 June 2026. The joinery and sanitaryware allowances have been adjusted following the client selection meeting, and the external render item has been omitted as confirmed in your email of 30 June 2026. Our price is otherwise unchanged.

We can mobilise within ten days of a signed contract or LPO and would be pleased to walk the site with you before award if that is helpful.

Document Control

Rev	Date	Description of Revision	Prep.	Chk.	App.
00	26.06.2026	First issue against enquiry CON/ENQ/2026/0114	A.R.	S.K.	M.T.
01	02.07.2026	Joinery and sanitaryware allowances revised. Item 3.0 render omitted.	A.R.	S.K.	M.T.

1. Priced Schedule of Works

Item	Description of Works	Unit	Qty	Amount (AED)
1.0	Preliminaries, site establishment, HSE management, insurances and supervision for the contract duration.	Item	1	51,380.00
2.0	Demolition and enabling works. Strip out of existing partitions, ceilings and finishes, service isolation and disposal to an approved tipping site.	Item	1	34,275.00
3.0	Civil and builder's works. Blockwork, gypsum partitions, screeding, tanking to wet areas and plaster.	Item	1	117,460.00
4.0	Ceilings and finishes. Suspended gypsum and acoustic ceilings, floor and wall tiling, vinyl flooring and decoration.	Item	1	214,890.00
5.0	Joinery, doors, ironmongery and glazed partitions, manufactured and installed to approved shop drawings.	Item	1	162,750.00
6.0	Electrical and low current. Lighting, small power, distribution boards, structured cabling and emergency lighting.	Item	1	265,340.00
7.0	Plumbing and drainage. Sanitaryware, water supply, above ground drainage, testing and chlorination.	Item	1	95,820.00
8.0	HVAC. Ductwork, grilles and diffusers, VAV boxes, chilled water modification and system balancing by an approved TAB agency.	Item	1	212,650.00
9.0	Fire fighting and fire alarm to Dubai Civil Defence requirements. Sprinkler modification and addressable detection.	Item	1	87,940.00
10.0	Testing, commissioning, as-built drawings, O and M manuals, warranties and final clean.	Item	1	44,210.00
Sub Total, Items 1.0 to 10.0				1,286,715.00
Provisional sum, authority fees and NOCs (DM / DCD / DEWA)				45,000.00
Net Quotation Value before VAT				1,331,715.00
Value Added Tax at 5 percent				66,585.75

Amount in words: One million four hundred forty six thousand five hundred and thirty two UAE Dirhams and sixty five fils only, inclusive of VAT.

2. Commercial Terms



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Item	Terms
Payment	20 percent advance against signed contract or LPO. Monthly interim applications on work executed, certified within 7 days and paid within 30 days of certification.
Retention	5 percent of each certified application. Half released at practical completion, balance at the end of the defects liability period.
Defects liability	12 months from the date of practical completion.
Programme	16 weeks from receipt of signed contract, unrestricted site access and approved construction drawings, whichever is later.
Price validity	30 days from the date of this quotation. Beyond that period material rates are subject to review.
Insurance	CAR policy to AED 4,000,000 and Workmen's Compensation in place for the contract period. Certificates available on request.
Variations	Valued using the rates in our Bill of Quantities where applicable, otherwise by fair valuation agreed in writing before the work proceeds.
Authority approvals	Preparation and submission of approval drawings is included. Authority fees are carried as a provisional sum and charged at cost against receipts.

3. Qualifications and Exclusions

- 3.1 Loose furniture, artwork, IT hardware, AV equipment and specialist catering equipment.
- 3.2 Structural strengthening, structural alterations and works arising from undisclosed existing site conditions.
- 3.3 Asbestos survey, asbestos removal and hazardous material handling of any kind.
- 3.4 Authority fees payable to Dubai Municipality, Dubai Civil Defence and DEWA, carried as a provisional sum at item 11.0.
- 3.5 Night work, Friday work and building management access permits beyond standard working hours.
- 3.6 External render to the north elevation, omitted at Rev 01 per your email of 30.06.2026.
- 3.7 Temporary relocation of client staff, stock or equipment.
- 3.8 Any item not expressly described in the priced schedule above.

We trust our offer is in order and look forward to your instructions. Please do not hesitate to contact the undersigned should you require any clarification.

For and on behalf of Your Company Name	Company Stamp	Accepted for and on behalf of the Employer
Yours faithfully, M. Tariq Commercial Manager m.tariq@yourcompany.ae M +971 50 000 0000		Name: _____ Position: _____ Signature and Stamp: _____ Date: _____

Enclosures: Bill of Quantities REF-2649-BOQ-02 Rev 02. Outline programme REF-2649-PRG-01. Trade licence and insurance certificates.

SAMPLE DOCUMENT. This sample is shown on a neutral placeholder letterhead. In live work the document is issued on the client's own letterhead, under the client's own company name, logo, licence and contact details. All project details, drawing references, quantities, rates and third parties shown are illustrative and are not taken from any live project. No company or individual named or implied in this document is real. Format and preparation by Hydrock Solutions, Dubai.